

Job Description

Position/Job Title: President, PARPRO Technologies (PTI)
Location: PARPRO Technologies, Santa Ana, California
Immediate Supervisor: CEO, PARPRO Inc.

POSITION OVERVIEW

The President of PARPRO Technologies (PTI) must be a strong leader responsible for the performance of all department functions and the successful achievement of the company's business plan for PARPRO's Business Unit in Santa Ana, California. This position will organize, direct, and control activities of Operations providing direct management of key functional managers within the PTI Business Unit. This position will be accountable for ensuring quality and on time production/shipment of finished products at optimal cost, protecting and employing assets to achieve set targets/goals and creating a culture that embraces empowerment and teamwork while significantly growing revenue and EBITDA.

Reporting to the CEO, key responsibilities related to revenue generation include identifying opportunities for growth and removing barriers to growth; support Sales when interfacing with existing customers to gain additional business, find new customers for future business, and develop and maintain relationships with suppliers which are key to our business success.

ESSENTIAL DUTIES & RESPONSIBILITIES

Financial and Operational Performance

- Ensure profitable sales, financial, and operational performance of the PTI Business Unit.
- Full P & L responsibility.
- Preparation of budgets, standards, and tracking of business operations.
- Meet regularly with the CEO to discuss profitability, return on invested capital, employee productivity, and morale.

Operational Management

- Manage and optimize end-to-end operational performance related to delivery, manufacturing, quality, regulatory compliance, customer service, material costs, and continuous improvement.
- Analyze actual demand and forecasts, provide sufficient manufacturing capacity, and develop long-term capital planning.
- Focus on factory optimization for margin improvements through manufacturing and engineering resources.

Process Improvement

- Foster a culture of Continuous Improvement and act as the catalyst for business and operational processes improvement.

Employee Management

- Develop and maintain a positive work environment for all employees.
- Build and maintain relationships that guide, motivate, respect, and reinforce positive performance.
- Seek and provide performance feedback, coaching, and personal development.

Customer Service

- Deliver high-quality service to customers.

Collaboration

- Work collaboratively with other PARPRO business units in the successful achievement of company goals and vision.

Leadership

- Lead by example that demonstrates the core values of the company.

Education/Experience/Qualifications

- Bachelor of Science Degrees: Technology, Engineering or Science discipline. MBA degree a plus.
- Solid experience in managing manufacturing environments such as EMS, electro-mechanical, integration/assembly.
- Minimum of 15 years of management experience, with 10+ years at a senior management level in manufacturing operations-centric (Plant Management) leadership capacity required.
- Manage \$50M+ revenue within business unit structure – Preferable \$80M+ experience.
- Manage 150+ workforce, including high-level executives
- Solid cost accounting/finance and business acumen with P&L experience, quantitative and performance measurement analysis.
- Seasoned contract manufacturing experience in all facets of manufacturing operations, including quality, plant regulatory compliance, and all the regulatory requirements to run operations in California/USA.
- Knowledge of contracting and negotiation.
- Sound administrative skills, well-developed management skills - principles and people.

Additional Requirements

- Must be in compliance with ITAR regulations and must be a U.S. Citizen or US Person (U.S. Person = a natural person who is a lawful permanent resident as defined in 8 U.S.C. 1101(a)(20) or who is a protected individual as defined by 8 U.S.C. 1324b(a)(3)).
- Live within commuting distance to Santa Ana, California.

About PARPRO Technologies

PARPRO Technologies (PTI) is a leading Electronics Manufacturing Services (EMS) company serving OEM/ODM customers in the medical, industrial, computing/communications, and aerospace/defense markets. Located in Santa Ana, California PARPRO Technologies has 200 employees and generates \$50M in sales (USD). PARPRO Inc. (4916:TT) is publicly listed under corporate headquarters in Taiwan and employs more than 800 people worldwide with locations in the California, Nevada, and Mexico.

Please send your resume to HR@parpro.com for consideration. Note: this is intended to provide a brief overview of the position described above and the position is not limited to only what is presented here.

Regretfully, we are unable to respond to every individual. Please know we will give careful consideration to all inquiries. All candidate communications will be held in the strictest of confidence. For ethical reasons, we are unable to represent individuals currently employed by any of our protected customers without the customer's written authorization.